Rudrabhishek Enterprises Ltd.



Key Highlights For Investors

FY'2026-'27 (Q2)

4th November 2026, New Delhi

REPL®
The Power of Knowledge

Integrated
Urban Development &
Infrastructure Consultants

General Disclaimer

- This presentation contains certain statements concerning REPL's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ.

- Government policies and actions with respect to investments, fiscal deficits, relevant regulations, interest rates and other fiscal factors.

- Past performance may not be indicative of future performance.

- The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, market competition , overall economic prospects, ability to attract and retain highly skilled professionals.

- The company does not undertake to make any announcement in case any of these forward-looking statements become materially incorrect in future or update any forward-looking statements made from time to time by or on behalf of the company.

Company Overview



30+

Years of Legacy.
Established in 1992

NSE

Listed at NSE in 2020.
First of its kind Consultancy.

200+

Sector Experts from different domains.

25+

Empanelment with government agencies/PSUs

500+

Overall clientele both from public & private sectors.

1500+

Projects in Infra, Planning, Water, RE etc.

130+

Cities covered Pan India.

ISO

ISO 9001:2015, ISO / IEC 27001:2013 Certified

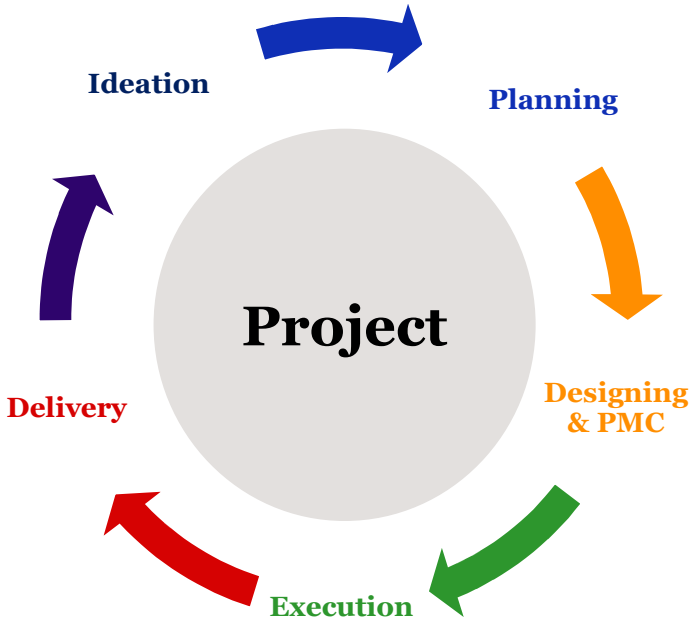
CMMI V3.0

Certified for Software Development & Engineering

End-to-End Solutions…

Conceptualization to Delivery

- Feasibility Analysis
- Infrastructure Services
- Urban Planning
- GIS & Drone Survey
- ICT Solutions
- Architecture, Structure & MEP
- PMC & BMS
- BIM



…Covering Entire Project Cycle

Diversified Business Domain

Urban Sector	GIS	Infrastructure	Real Estate	Hospitality	SM-REIT
Master Plans	GIS Mapping	Water Supply	Hi-Tech City	Hospitals	Retail Space
Smart City	Drone Survey	Solid Waste Mgt	Residential Township	Hotels	Office Complex
Industrial Corridor	Remote Sensing	Sewerage System	Commercial Complex	Schools	Hostels/Hotels
Tourism	Property Tax Register	Riverfront	Affordable Housing	Stadium/Clubs	Data Centers
TOD		Highway/Metro	Malls		
Skilling		Power Sector	UCF - PPP		

Macro-Economic Scenario

Global Trade Stabilization

- In global trade scenario has not stabilized after the beginning of the gulf war crisis. Crude Oil prices are persistently high and the Indian rupee not gaining strength despite policy interventions.

Volatile Capital Market

- As concerned expressed by us in the previous quarter, the volatility in the stock market still continues. The investors are still feeling cautious in committing long term investment.

Interest Rate Scenario

- In the latest MCP, RBI has already started hardening the interest rate. The inflation is a concern that can lead to further hikes in the interest rate over subsequent quarters. This will affect our cost of borrowing from financial institutions.

Projects affected by Fund Allocation

- Because of multiple internal issues such as audit, government has put on hold the fund allocation on various infrastructure projects. This has affected our billing schedule. The matter is expected to be resolved soon and process to be re-streamlined.

Gulf War: Cascading Effect on REPL

- Extreme volatility in Crude Oil prices; Depreciation of Indian Rupee against US Dollar; Reverse Migration of Indian workforce from middle-east due to geo-political uncertainty.
- Building cumulative pressure and compelling government to commit additional resources to counter these factors and safeguard Indian economy.
- Central & State governments already feeling financial pressures due to substantial expenditure on several 'welfare schemes'
- These factors have disrupted the actual fund allocation & disbursements on the major ongoing infrastructure projects, at least for the time being.
- It has caused the delay of payments to REPL on various projects such as JJM/PMAY/AMRUT impacting our billing cycle & fund flow.

REPL: Current Strategy

- **Aligning our Billing Cycle**: This is in continuation with our strategy in previous quarter. Many of our government projects (JJM, AMRUT, etc.) are at closure, but we have not raised the final bill. Since the central allocation of fund to the states are not done, our payments cannot be released as of now. Raising the bill will bring the direct & indirect tax liabilities on us immediately.

All the expenses on these project have already been incurred by us. Only the revenue realization has to be done. This has shown impact on our topline in short term.

The revenue will ultimately be realized in coming quarters. The money is safe, as it is due with the government.

- **Project Revival & Closure**: Some of our large-scale projects have started to revive after getting delayed by the clients for few months. These include prestigious projects such as SUDA UP, JBVNL in Jharkhand, NCRPB in Delhi. This will start fueling our topline in next quarters.

Also, we are concentrating on closing the projects of longer gestation that will set free substantial financial & human resource for new project acquisition.

REPL: Current Strategy

- **Focus on Private Sector Projects:** As per the requirement of the overall business scenario, we have been focusing to increase our share from the private sector companies. This is to increase our cash flow certainty and mitigate the risk of delayed payments on government funded projects

- **Focus on Large Scale Projects:** In previous quarter we have put efforts on procuring large scale projects which give us long term revenue visibility and stable cash flow.

- **Managing the Transition**: The shift of focus from public sector to private sector is an important strategic shift that is naturally posing few challenging on the initial stage of the curve.

In previous quarter and before that, we have procured big projects from clients like BSES, TATA Group, BRS Infra and others.

BG requirements are also reducing due to focus on the private sector assignments.

We have procured a mega project under UCF in Uttarkhand which will create volume of work for most of our service divisions and also give the company consistent revenue over long period of time.

Transitional challenges are being handled in structured manner at all levels. This is anyway just a short-term hinderance which comes along with any strategic change.

REPL Positioning – Aligned Emerging Economy

Infrastructure: Thrust area

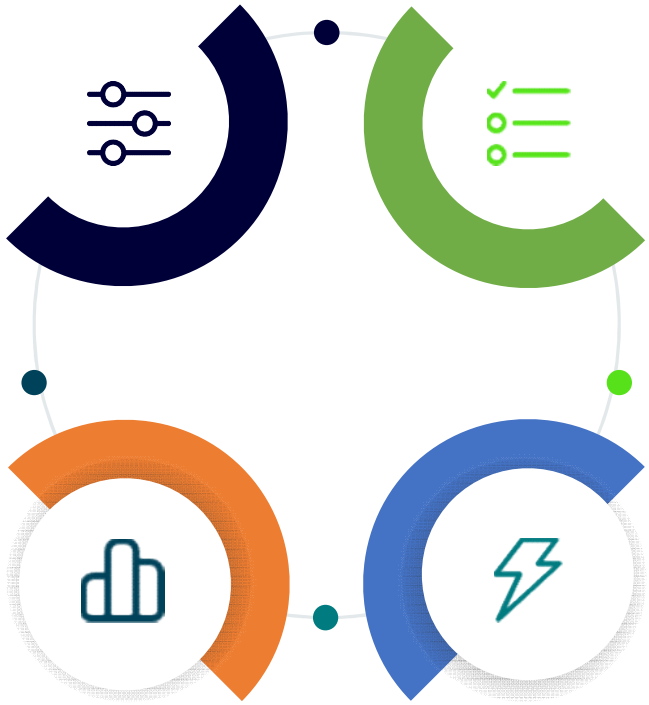
Union Budget 2026-27 has increased capital expenditure allocation, reaching Rs 12.20 lakh crore. REPL has been associated with most of the large scale flagship programs such as PMAY, AMRUT, Smart City Mission, JJM, Skill India etc.

Enter into new program liks UCF (Urban Challenge Fund) which has allocation of Rs. 1 Lak Cr. By GOI

Multi Year Revenue Visibility

Multi-year revenue visibility provides a clear forecast of our financial inflows over the coming years, enhancing our ability to plan and allocate resources efficiently.

REPL has robust orderbook which is further getting strong through addition of new projects



Growth Opportunities

Urban Challenge Fund (UCF) has major focus of Central & State governments. This can open up opportunity for us in various locations, as Smart City did in past.

Overseas BIM Consultancy. Scaling consultancy in distributive technology –AI/BI, GIS, BIM & ICT

IT enabled sustainability solution through the JV, GEM Ecomind.

Geographical Presence

Company has diverse regional presence across pan India.

Large talent pool of the consultant for providing critical technical efficiency at various location of the country.

ESG: Our Approach

REPL core business philosophy lies a strong commitment to Environmental, Social, and Governance (ESG) principles reflected across a wide range of national and state-level initiatives that we are involved in.

Through these efforts, we aim to drive meaningful, sustainable transformation that benefits both people and the planet.

- Pradhan Mantri Awas Yojna
- Jal Jeevan Mission
- Skill India
- Smart City Mission
- Solid Waste Management
- Urban Planning & Policy Framework

ESG : Our Contributions

Affordable Housing

4 Lakh+ families received pucca house, transforming their lives.

Enabling Social Upliftment & human dignity

Environment

Integrated sustainability principles into the planning and development of projects across more than 70 towns.



Potable Water

71,000+ HHs received access to potable water.

Improving public health and empowering women.

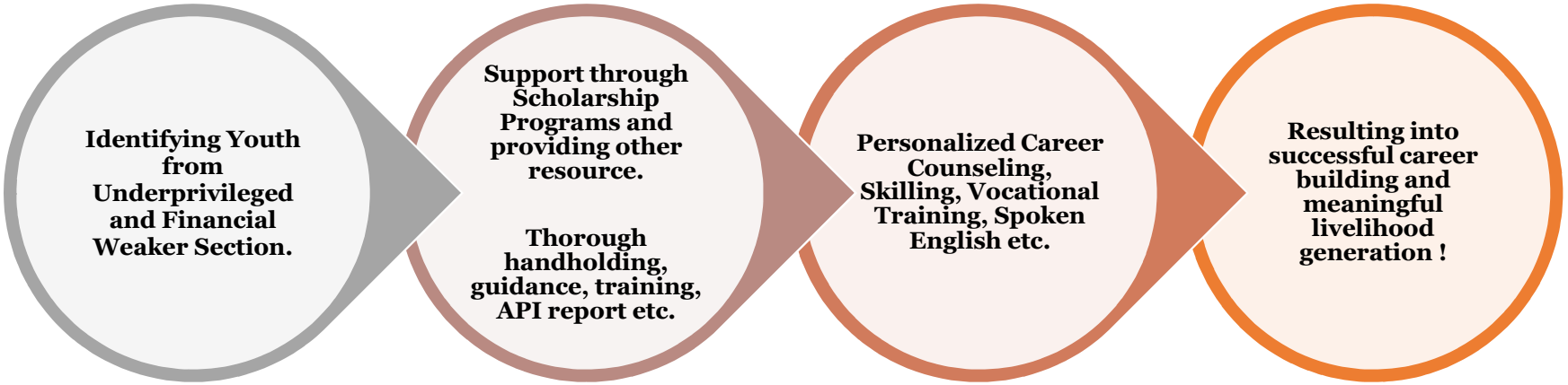
Skilling

DDU-GKY: Trained 800+ Rural Youth with 80%+ placement. Inclusive development with SC/ST (46 %), Women (35%), Minority (19%)

Giving Back to Society
CSR Initiatives through PREF

Mission to Create Equitable Society by Empowering Underprivilege Youth.

Creating Financial Equity, Social Equity & Gender Equity through our systematic and channelized initiative have transformed lives of thousands of young boys and girls over past 15 years.



Education for Equity, Livelihood & Prosperity !

CSR – PREF Activities…

















PREF (Pradeep Richa Educare Foundation): CSR wing of REPL
www.prefoundation.org

Highlights

Robust Order Book – Major Additions

210 Cr	**Carry over Order Book**
300 Cr	**Addition of Order Book in previous month**
510 Cr	**Total ORDER BOOK**

We have done massive addition in the order book that gives us stable revenue visibility in subsequent quarters as well as the coming years.

Robust Order Book – Major On-going Projects

- **UCF Project (Kashipur, UK): Development of integrated commercial hub.**
- **BSES: Consultancy for conversion of overhead electrical network to underground utility System, Delhi**
- **Management Consultant & Solution Providers to RFSDL in Rajasthan**
- **GIS based Asset Mapping of Electricity Network. JBVNL Jharkhand**
- **Pradhan Mantri Awas Yojana (PMAY) – SUDA, UP**
- **PMC for Solid Waste Management in 8 Cities, Jharkhand**
- **GIS Based Master Plan for 10 Towns in Tamil Nadu**
- **BIM Modelling for Project of Amrapali Dream Valley Phase III in Gr. Noida**
- **Real Estate: Design & PMC for jüSTa Hotels (Lonavala) & Regenta Hotel (Lucknow)**
- **Real Estate: Commercial Cum Hotel Project (Sunday Hotel)at Prayagraj.**
- **GIS Based Master Plan for 12 Towns in Odisha**
- **Functional Plan on Education and Skill Development in NCR, NCRPB**

Robust Order Book – New Projects

Urban Challenge Fund (UCF) Project, Kashipur

(Client: Kashipur Nagar Nigam, Uttarakhand)

Development of Integrated Urban Commercial Hub under the PPP framework on DBFOT (Design-Build-Finance-Operate-Transfer) model. The project is awarded to REPL in JV with NMBPL. Construction period is approx. 36 months. Concession Period: 29 years 11 months; extendable to further 29 years 11 months.

The proposed development includes organized commercial shops, multi-level parking, internal circulation roads, modern façade/infrastructure, food court/public plaza, Hotel, Entertainment Zones, and Multiplex.

Transformation of existing market area into a modern, accessible and organized commercial destination supporting Kashipur's urban development.

Working capital will be provided by central & state government under the scheme; revenue realizations will come from public as per the sales of asset built. This will help the cash flow cycle also to manage this large-scale project.

The project will bring work volume for almost all of our service verticals, viz., Planning, Infrastructure, Water Supply, Architecture, Structure, BIM, MEP, PMC, Transaction Advisory etc. REPL is getting such assignment precisely because we are having all these services under one roof.

Robust Order Book – New Projects

Urban Challenge Fund (UCF) Project, Kashipur

- This is first of its kind under UCF to be awarded on PPP model
- Project cost is approx. Rs. 220 Cr. Estimated Revenue Rs. 300 Cr
- Project Construction Period approx. 36 Months, from date of initiation
- Cession Period 29 years 11 months; extendable to further 29 years 11 months
- Working capital will be provided by the central and state government
- Revenue realizations will come from public as per the sales of asset built

Robust Order Book – New Projects

Commercial Cum Hotel Project at Prayagraj, U.P.
(Client: NMBPL)

End-to-end design consultancy and construction services for the commercial-cum-hotel (Sunday Hotel).

This will bring work for our multiple verticals such as Architecture, BIM, Structure, MEP and PMC

Sunday Hotel (Five Star) is renowned American hospitality chain. The planned hotel will be of 70+ keys, having world class amenities including swimming pool, multi-cuisine restaurant, spa, club, banquet etc.

Contract Value is Rs. 38 Crores plus taxes. Project period is 24 months.

Robust Order Book – New Projects

KK GROUP

BIM Modelling of Hi-Life1 and Hi-Life2 project of NBCC at Amrapali Dream Valley Phase III, Gr. Noida

(Client: K K Construction and Builders)

This is project of Amrapali for which the assignment has been received from KK Group to develop federated BIM Model covering Architectural, Structural & MEP Disciplines.

Project has been awarded to RIPL

Robust Order Book – New Projects

Transportation of Pond Ash from NTPC Site to bypass in UP
(Client: BRS Infra Height Pvt. Ltd)

Transportation of Pond Ash from NTPC Vindhyanagar to Mungra Badshahpur for construction of two lane with paved shoulders bypass of 4.335 Km in Uttar Pradesh.

The project is awarded to RGEPL, a subsidiary company of REPL.
Duration of project is 4 months and we are expecting the similar contract from the client in subsequent quarters.

Robust Order Book – New Projects

TATA
CANCER CARE
FOUNDATION

PMC for Patient Accommodation Building of RCHRC, Ranchi

(Client: Tata Cancer Care Foundation (TCCF)

PMC Services for Construction of the Patient Accommodation Building at Ranchi Cancer Hospital & Research Centre (RCHRC), Ranchi.

The scope including project planning, supervision, quality assurance, billing verification, safety monitoring, coordination, reporting, testing & commissioning support, and project handover services. The project awarded to REPL, will stretch over 24 months.

Robust Order Book – New Projects

PMC BIM Design Services for Civil & Mechanical Design of Waste Water Treatment Plant, Tunisia

(Client: Pabsch Engineering India Private Limited)

BIM Design Services for Civil and Mechanical Design Choutrana WWTP. This is first international project of RIPL, awarded by Indian subsidiary of a reputed German engineering design company.

The scope includes complete mechanical design for both existing and new units; 3D models; integration of BIM model and BOQ. The project awarded to RIPL extends to 7 months period.

Robust Order Book – New Projects

Feasibility Study, Preparation of DPR & Supervision for Development of Paddy Procurement Centers across Odisha under Model Mandi Scheme

(Client: Odisha Bridge & Construction Corporation Limited (OBCC)

Along with Feasibility study & preparation of DPR of procurement centers (Model Mandis), across the state, REPL will also so the site supervision, quality control and progress monitoring under the project .

The project awarded to REPL will stretch for the duration of 24 months, covering 38 mandis.

Top Management on Important Forums













CII Delegation to Bangalore **CII MSME Summit** **CII Norther Region Real Estate** **ESRI Conference, USA**



Financial Results

(Synopsis)

Standalone Financial Highlights

Particulars (INR lacs)	Q2 FY27	Q2 FY26	Q1 FY27	H1-FY27	H1-FY26	12M-FY 26
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Revenue from Operations	**1,235**	**1,860**	**801**	**2,036**	**3,618**	**6,967**
Other Income	600	74	44	644	111	167
Total Income	**1,835**	**1,934**	**844**	**2,680**	**3,728**	**7,135**
Employee Cost	206	178	218	424	421	488
Direct Operating Cost and other expenses	1,429	1,380	457	1,886	2,519	7,144
Total Expenditure	1,635	1,558	675	2,309	2,940	7,631
EBITDA	**200**	**375**	**170**	**370**	**789**	**-497**
EBITDA Margin%	**10.92%**	**19.41%**	**20.10%**	**13.82%**	**21.15%**	**-6.96%**
Depreciation	31	20	26	57	42	83
Finance Cost	138	73	73	211	145	358
Exceptional Item			-			20
Profit Before Tax	31	283	71	102	603	-958
Tax	15	75	-6	9	147	-106
Profit After Tax (PAT)	**16**	**208**	**77**	**93**	**456**	**-852**
PAT Margin	**0.87%**	**10.76%**	**9.17%**	**3.49%**	**12.22%**	**-11.94%**
Other Comprehensive Income	4	8	8	12	8	24
Total comprehensive income (comprising proft after tax and other comprehensive income after tax for the period)	**20**	**216**	**86**	**106**	**464**	**-828**

Consolidated Financial Highlights

Particulars (INR lacs)	Q2 FY27 (Unaudited)	Q2 FY26 (Unaudited)	Q1 FY27 (Unaudited)	H1-FY27 (Unaudited)	H1-FY26 (Unaudited)	12M- FY26 (Audited)
Revenue from Operations	**1,342**	**2,159**	**992**	**2,334**	**4,132**	**8,331**
Other Income	584	63	36	621	97	182
Total Income	**1,926**	**2,222**	**1,028**	**2,954**	**4,230**	**8,513**
Employee Cost	254	436	286	540	892	1,534
Direct Operating Cost and other expenses	1,493	1,500	572	2,065	2,621	7,634
Total Expenditure	**1,747**	**1,935**	**858**	**2,606**	**3,513**	**9,168**
EBITDA	**179**	**287**	**170**	**349**	**716**	**-655**
EBITDA Margin%	**9.3%**	**12.9%**	**16.5%**	**11.8%**	**16.9%**	**-7.7%**
Depreciation	40	30	35	75	62	125
Finance cost	145	78	82	227	154	386
Exceptional Item	-	-	-	-	-	38
Profit Before Tax	**-6**	**179**	**53**	**47**	**500**	**-1,203**
Tax	18	84	-2	16	157	-70
Profit for the period	**-24**	**95**	**55**	**30**	**343**	**-1,133**
Share of Profit/(Loss) of Associates of foreign subsidiary (Net)	-4	-	-1	-6		-
Net Profit for the period	**-29**	**95**	**53**	**25**	**343**	**-1,133**
Net Profit Margin% for the period	**-1.5%**	**4.3%**	**5.2%**	**0.8%**	**8.1%**	**-13.3%**
Other Comprehensive Income	6	11	8	14	13	33
Total comprehensive income (comprising proft after tax and other comprehensive income after tax for the period)	**-23**	**106**	**62**	**39**	**356**	**-1,100**

Business Performance: Overview

Revenue Transition Strategy: As a well though-out strategy, we are working on prioritizing Sustainable Value Creation over the Topline Growth

- Decline in revenue is not because of any reduction in market demand or our execution capabilities.
- Company is consciously working on reducing the proportion of government-led business, by procuring more assignment from the private sector.
- Government assignments pose stiff challenge in terms of lower profit margin, intense price competition, prolonged payment cycle and higher working capital requirements.
- The decline in quarterly revenue should be rather viewed as planned portfolio optimization exercise
- The transition will help us on multiple fronts viz., High Gross Margin & EBIDT Margin, Low Working Capital Intensity, Faster Quality Cycle, Better Earning Quality etc.

Business Performance: Overview

- The management has adopted quality focused billing approach specifically aligned only with projects/customer where quality billing were established and clearly visible

- Our strategic objective is not to maximize short-term revenue, but to build a resilient, scalable, cash-generative, and high-return business capable of delivering sustainable growth and superior shareholder value over the coming years.

Message to the Shareholders

"The Company remains focussed on improving operational efficiency, strengthening customer quality, enhancing collections, and rebuilding profitable growth on a more stable and risk-mitigated foundation. The current phase reflects prudent strategic correction, keeping in view the long-term sustainable growth with very a high-quality portfolio."



Thank You !

REPL
The Power of Knowledge

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